



SANSUM - SANTA BARBARA

Medical Foundation Clinic

May 23, 2003

John O'Hare
Alice O'Hare
RE/MAX of Valencia
25101 The Old Road
Santa Clarita, CA 91381

Re: Reference of E.H. Butland Corp
Proposed New Office Building

Dear Mr. and Mrs. O'Hare:

Dave Nowaczyk at E.H. Butland Development Corp. (EHBDC) spoke to me yesterday regarding their possible involvement with your new office building, and requested a letter of recommendation from me. I am the Vice President of General Services for Sansum-Santa Barbara Medical Foundation Clinic in Santa Barbara, and over see all facilities development projects and purchasing. Sansum-Santa Barbara Medical Foundation Clinic is currently the largest healthcare provider between Los Angeles and San Luis Obispo.

Twelve years ago, EHBDC was the successful bidders on our new 15,000 square foot medical office building in Carpinteria. Having had terrible past experiences with all the reliable general contractors in Santa Barbara County, we elected to go in search of a new builder for the Carpinteria project. A new field of general contractors was assembled, and we put the project out for competitive bid. We awarded the project to EHBDC based on their experience and the recommendation of the architect. Since that time I have been using Butland's services exclusively for construction management and general construction.

EHBDC has completed various projects for us ranging in size from a small MRI equipment change out to a 32,000 square foot medical office building which is currently under construction in Lompoc, CA. To date, EHBDC has completed all our projects on time and without a single change order. EHBDC gets involved with all our projects well in advance of the construction drawings by providing pre-construction services which have included: strategic planning, master planning, methods of construction, material selection, preliminary budgets and scheduling. Once a concept/project has been approved, EHBDC takes the helm and works directly with our space planner and architect with construction methods, material selection and budget control. The end result has been projects that are completed as scheduled and within the original budget.

We are very please to recommend them to you. Should you wish to speak with me directly, please call me at 805-637-5360.

Sincerely,

William O. Foster
Vice President General Services