

KAPI'OLANI
MEDICAL CENTER
for Women & Children



August 5, 1999

Molly Forrest, Chief Executive Officer
Jewish Home for the Aging
18855 Victory Boulevard
Reseda, CA 91335

Re: E.H. Butland Development Corp.
Invitation to Bid
SPECIAL CARE NEEDS FACILITY
Reseda, CA

Dear Ms. Forrest:

I was the Senior Vice President at Tarzana Hospital from 1989 to 1994. Butland Corp. was a sole source contractor for American Medical International (AMI) from 1983 until 1988 at which time AMI decentralized their construction program from the corporate office to the hospitals. As Senior Vice President, one of my duties was to administer the construction program for the hospital and E.H. Butland Corp. was an important part of our construction program at that time.

I have personally worked with Ted Butland and his employees and found them to be very knowledgeable, reasonable and responsive. Many of the employees at E.H. Butland that I worked with ten years ago are still with Butland today. The managed care delivery system that we all are working with and the resultant recession in hospital capital spending have made it difficult for hospitals and the contractors that work for them. The fact that E.H. Butland Corp met the challenge and remained focused on hospital construction is, in my opinion, to their credit.

Prior to the founding of OSHPD in 1983, E.H. Butland completed many projects in the hospital under the jurisdiction of the City of Los Angeles. Since 1983 OSHPD grew in size and sophistication and E.H. Butland grew with them. E.H. Butland has kept current with all the rules and regulations along the way. They are knowledgeable about the system, work with it and do not fight it.

Projects successfully completed by E.H. Butland at Tarzana Hospital include the In vitro-Fertilization Laboratory, Kidney Lithotripter Addition, Emergency Room Addition, Radiology Expansion, Surgery Expansion, Med/Surg Unit Renovation, Skilled Nursing Renovation and the Women's Center/Auditorium.

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